



2020 CID Webinar Schedule

INSURANCE FOR CONTRACTORS

WHEN: Tuesday, January, 7th
TIME: 10:30am PST

PROFESSIONAL LIABILITY FOR ARCHITECTS, ENGINEERS & CONTRACTORS

WHEN: Tuesday, January 21st
TIME: 10:30am PST

MASTERING WORKERS' COMP WITH RELEVANT CASE STUDIES

WHEN: Tuesday, February 4th
TIME: 10:30am PST

HOW TO BUILD YOUR COMMERCIAL BUSINESS

WHEN: Tuesday, February 18th
TIME: 11:30am PST

INSURING COMMUNITY ASSOCIATION PUDS

WHEN: Tuesday, March 3rd
TIME: 10:30am PDT

MEET THE UNDERWRITERS

WHEN: Tuesday, March 17th
TIME: 10:30am PDT

INSURING CONVENIENCE, GROCERY & LIQUOR STORES

WHEN: Tuesday, March 31st
TIME: 10:30am PDT

SECRETS TO A SUCCESSFUL COMMERCIAL BOOK

WHEN: Tuesday, April 14th
TIME: 10:30am PDT

PROPERTY MANAGERS INSURANCE

WHEN: Tuesday, April 28th
TIME: 10:30am PDT

WORKERS' COMP LIFE CYCLE

WHEN: Tuesday, May 12th
TIME: 10:30am PDT

UNDERSTANDING LESSOR'S RISK

WHEN: Thursday, May 28th
TIME: 10:30am PDT

GROW YOUR BOOK OF BUSINESS

WHEN: Tuesday, June 9th
TIME: 10:30am PDT

INSURANCE FOR AUTO SALES & REPAIR SHOPS

WHEN: Tuesday, June 23rd
TIME: 10:30am PDT

- You can learn about specific products & coverages in a short 30 minutes.
- CID partners with our carriers to provide current educational information.
- Registration will open 60 days prior to webinar date...start signing up today!
- Webinars will be recorded & published to our website if you cannot attend.





2020 CID Webinar Schedule Cont.

UNDERSTANDING MEDICAL E&O INSURANCE

WHEN: Tuesday, July 7th
TIME: 10:30am PDT

WORKERS' COMP - SALES & RETENTION PERSPECTIVE

WHEN: Tuesday, July 21st
TIME: 10:30am PDT

ADVANCE YOUR COMMERCIAL SALES

WHEN: Tuesday, August 4th
TIME: 10:30am PDT

INSURANCE FOR HOUSES OF WORSHIP

WHEN: Tuesday, August 18th
TIME: 10:30am PDT

GARAGE INSURANCE

WHEN: Wednesday, September 2nd
TIME: 10:30am PDT

UNDERSTANDING THE NEED FOR EPL INSURANCE

WHEN: Tuesday, September 15th
TIME: 10:30am PDT

HOW TO BUILD YOUR COMMERCIAL BUSINESS

WHEN: Tuesday, September 29th
TIME: 10:30am PDT

UNDERSTANDING WORKERS' COMP IN 2020

WHEN: Tuesday, October 13th
TIME: 10:30am PST

APARTMENTS INSURANCE

WHEN: Tuesday, October 27th
TIME: 10:30am PST

TECHNOLOGY INSURANCE

WHEN: Tuesday, November 10th
TIME: 10:30am PST

SECRETS TO A SUCCESSFUL COMMERCIAL BOOK

WHEN: Tuesday, December 1st
TIME: 10:30am PST

KEEPING YOUR SALES MOMENTUM THROUGH THE NEW YEAR

WHEN: Tuesday, December 15th
TIME: 10:30am PST

We are always adding new webinars to the list, be on the lookout here:
<http://www.cidinsurance.com/resources/webinars/>

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